

Does Your Asset-Intensive Business Struggle With Excess MRO Investment?

Net Results Group's Advanced MRO Services Expertise and Technology Suite Can Help You Take Control.

Is your organization *suffering* from **unplanned production downtime**?

Procurement costs and inventory levels *higher* than they should be?

Compromised compliance?

Poor data quality is the common culprit to these problems, leading many firms to over-invest in MRO purchases, inventory and overall maintenance costs. However, excess MRO investment simply doesn't pay off.

- **67%** of MRO materials purchased will never be used
- **52%** of MRO inventory typically does not move in a 3-year period
- **22%** of maintenance personnel can't find the right materials in the storeroom because the MRO master data is toxic and/or parts are not linked to assets or equipment.

Many organizations find that they are immature at best when it comes to mastering data management.

It's Time to Make Sense of Your MRO Investment Through the Intelligent Use of MRO Master Data

A combination of our professional services and powerful MRO3i™ cloud-based technology suite is the key to effectively identifying underutilized and excess MRO investments.

Net Results Group helps asset-intensive organizations save dollars and make intelligent use of MRO master data to:

- Reduce unnecessary operational costs
- Increase uptime and productivity
- Improve service levels
- Avoid risky audit points
- Sharpen purchasing strategies

We Sharpen Your MRO Strategies to Improve Your Bottom Line – Here's How:

Advanced Technology: Our powerful MRO3i cloud-based technology suite—which includes MRO Materials Master, MRO Inventory, Asset/Equipment Master and BOM modules—is the most advanced and intuitive cloud-based system available for your MRO master data needs. Developed with responsive web design technology, the MRO3i suite of modules performs on any PC, tablet or mobile device and:

- Is fully supported by Net Results Group and does not require any customer IT support
- Includes a state-of-the-art data governance interface that connects to all major ERP/EAM and CMMS systems
- Offers 5,500 data dictionary templates (taxonomy) to support the standardization of MRO Materials item master records
- Houses and manages MRO Materials, MRO Inventory, Asset/Equipment, BOM and Vendor Records
- Can be utilized as a self-service tool for data transformation and/or for ongoing data governance

Turn-Key Professional Services: Our full turn-key professional services employ a multifaceted, detailed approach to taking control of your MRO investments, customized to support your unique workflow and processes. We're one of the only providers that offers skilled MRO subject matter experts to perform both remote data services and field services (walkdowns) for data collection that requires physical review.

Our process includes:

- **Assessments** to build a materials management improvement strategy and determine costs, timeline and ROI
- **Data Cleansing** through MRO3i to deliver exceptional data quality and structured enrichment services
- **Storeroom Walkdowns** to automate gathering inventory data for MRO items
- **Bills of Materials** through our MRO3i software and process to deliver accurate associations of parts to assets, along with critical information and insights
- **Data Governance** through a subscription to the MRO3i database and workflow application

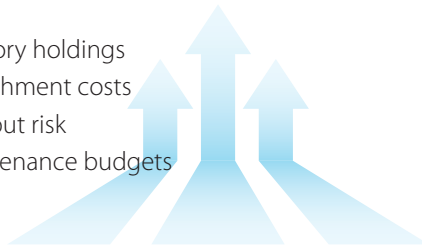
Once MRO master data has been classified, cleansed, standardized, enriched and validated, our MRO3i suite of data governance modules and processes ensure that the quality of your data remains sustainable over time, and in support of any ERP/EAM or CMMS system.

Our Clients See Real Results

Net Results Group's advanced MRO technology and professional support services help companies easily standardize, analyze and optimize their materials to reduce costs, enhance operational performance and improve service levels.

Our clients have achieved:

- **15-50%** reductions in inventory holdings
- **20-35%** decreases in replenishment costs
- **30-50%** reductions in stock-out risk
- **15-40%** savings within maintenance budgets
- **400%** ROI



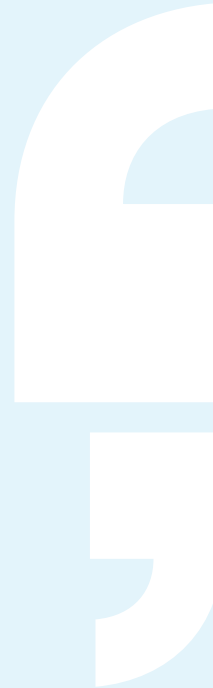
Industries We Serve

Oil, Gas and Mining • Petrochemicals and Chemicals • Utilities and Power Generation • Food and Beverage • Pulp, Paper and Forest Products • Pharmaceuticals

Put Net Results Group to Work for You

If you're ready to take control of your MRO master data, sharpen your purchasing decisions and improve your bottom line, contact Net Results Group to schedule a consultation.

What They're Saying...



"My company invested approximately \$60 million in new equipment at three plants and needed to identify the required parts list for each of the equipment items to make sure they were added to our item master before the equipment went live. We had to establish critical spares identification for the parts and make smart decisions on what items to maintain in inventory. Net Results Group's experts using their MRO3i technology created these

parts lists faster than we could have done. They also trimmed down the equipment manufacturer's suggested list which was overkill. NRG also helped us avoid duplication by identifying items we already had in our item master. We saved money by not overbuying, and kept inventory values lower, with the right min/max levels for the applicable parts. NRG used its library of parts information to cross reference the manufacturer's OEM items to a commercial equivalent spare, which lowered spend. NRG did a great job for us in many facets."

SVP Manufacturing,
Building Products Company